



Qcruise.

Our first global cruise product



GOING PLACES TOGETHER

What is QCruise?

Qatar Airways Global Cruise Product

B2B



Package



FIT



Benefits of QCruise



Fares

- Dynamic offers on all RBDs (except promo fares)
- Tactical RBDs will be combined with no offer



Network

- Covers all QR destinations
- Offline points with other partner carriers



Cabin

Economy and Premium



Flexibility

- More beneficial penalties
- Special ticketing time limit (TTL) for the approved partners
- Single open jaw permitted for the cruisers returning from different port

Distribution

- No sales restriction
- Not limited to specific POS
- Only eligible, relevant partners
- QR regional sales team will be first contact point for the selecting trade partner



Eligibility

Only Cruise Packages (cabin +seat)





Pricing Strategy

Dynamic offers
on All RBDs in the product
Economy and Premium





Network Coverage

The fares will be network-network and be available from all POS. We listen to you and always try to better understand the requirements.

We know that:

- Cruise passengers might originate from any cities-POO

- You may have very diversified itineraries. Embarkation and disembarkation points might be different than each other.

- Cruise + experience is one of the fastest growth areas of Cruise business so we are including not only port points but also land cities.



Offline Points

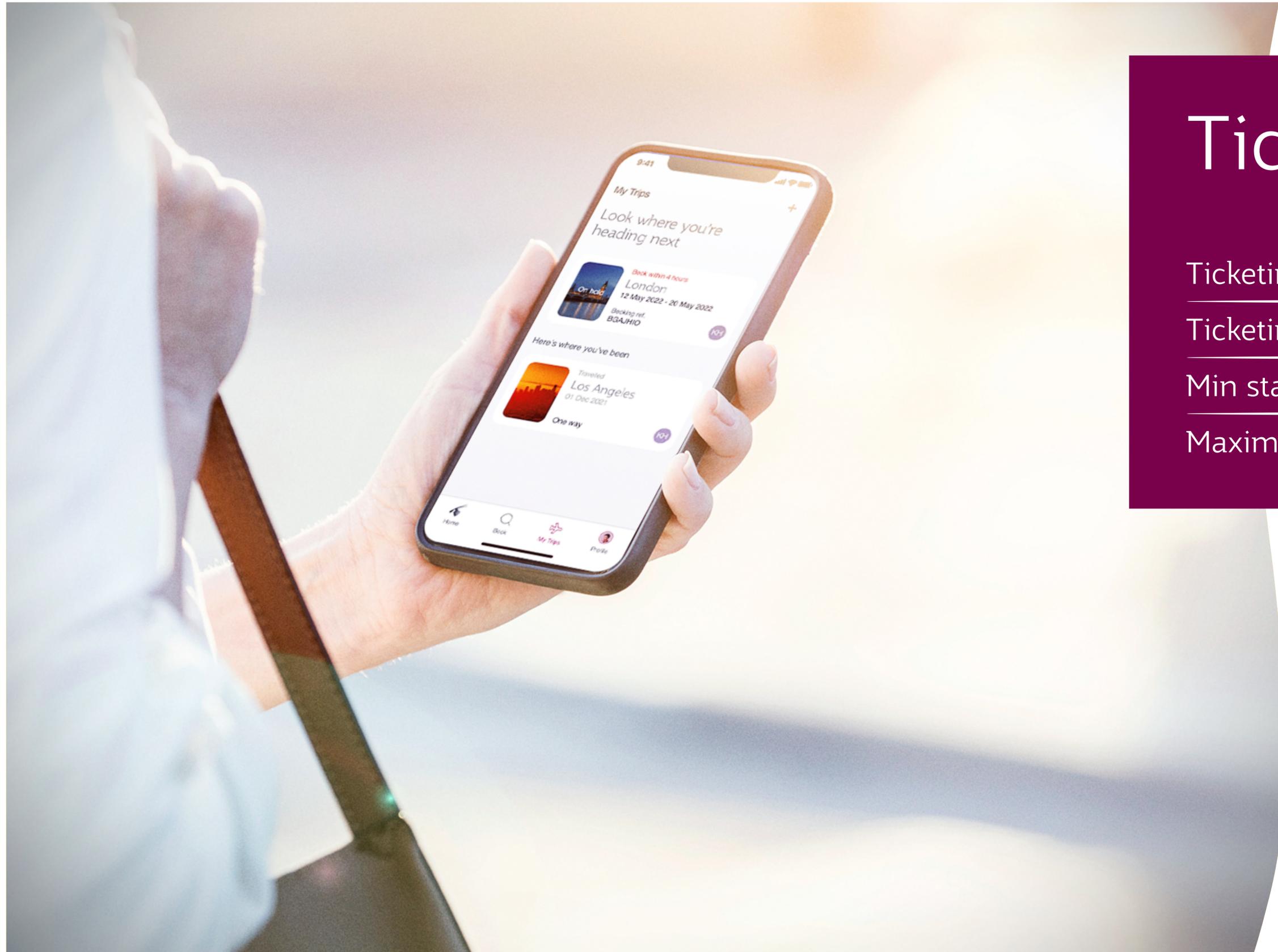
We are covering all markets with our partner carriers.



Offline source markets and offline port destinations

Automatically displayed and quoted





Ticketing/Stays

Ticketing code	Hqk41 (must be indicated in the Tour code or endorsement box)
Ticketing	Qatar airways (157) ticket stock only
Min stay	3 D
Maximum stay	3 M



Combinations

Allowed with all QR public fares,
all add-ons to be linked

Combinability

Single open jaw at origins allowed
within the same country

Single open jaw at destinations
allowed within the same country/
region





Ticketing/Stays

Economy

Changes	USD 100
No show	USD 350
Cancellation	Before Dept at USD 125 After Dept - Non Ref

Premium

Changes	USD 200
No show	USD 500
Cancellation	Before Dept at USD 125 After Dept - Non Ref



Ticketing Time Limit (TTL)

Days PTD Range

TTL condition

31 Days or earlier

Ticketing must be completed at least 28 days before dept

4-30 days

Ticketing must be completed within 7 days after res or at least 3 days before dept, whichever is earlier

2-3 days

Ticketing must be completed within 24 hours after res

1 day or less

Reservation for all sectors & ticketing must be completed at the same time





Eligibility

Tickets must be sold in conjunction with a cruise package.

Dry selling not permitted.

These fares are valid for all QR operated flights and do not include any taxes

Fares are only valid if sold in a combination with a cruise package and cannot be sold as seat only

Fares cannot be advertised separately



Child & Infant Discounts

Children

pay 75% of the adult fare
+ all applicable taxes and surcharges



INF

pay 10% of the adult fare
+ all applicable taxes and surcharges



Entries (Display and Pricing)

GDS	Amadeus	Sabre/Abacus	World span	World span
Display Entry	FQDPARISB/AQR/R,U	FQNYCMLE-QR‡PPFA‡PV	FDPARISB*PFA/QR:P	4FDOHLONPFA/SR-QR
Pricing Entry	FXX/RPFA,U	WPPPFA‡PV	FQ.PAR*PFA/CQR:P	4PPPFA#FSR.SR



OSI/SK Entries

Segment	Code
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Cruise	CRUZ
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GDS	Cruise
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1B - ABACUS	3OSI QR CRUZ.HQK41
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1A - AMADEUS	SK CRUZ QR-HQK41
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1V - APOLLO	@:3OSIQRCRUZ. HQK41
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1J - AXESS	3 OSI QR CRUZ. HQK41
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F1 - FARELOGIX	GUI based
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1G - GALILEO	SI.QR*CRUZ. HQK41
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GDS	Cruise
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1F - INFINI	3OSI QR CRUZ. HQK41
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1S - SABRE	3OSI QR CRUZ. HQK41
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1H - SIRENA	5SQR*CRUZ. HQK41
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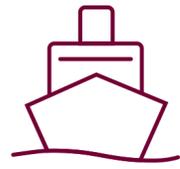
1E - TRAVELSKY	OSI QR CRUZ. HQK41
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1P - WORLDSPAN	3OSIQR CRUZ. HQK41
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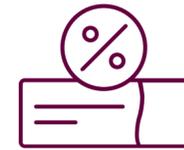




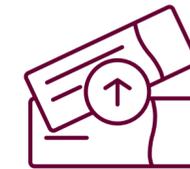
QCruise. Our first global cruise product



Your clients can change the way they travel with **new cruise product**



Special offers Award-winning experience and exclusive fare conditions with us



Cruise and flight tickets for your clients around the world



Offering guaranteed flexibility on all flight travel up to 31 May 2022



Reliable, expanding network of many destinations worldwide

For more information, please visit qatarairways.com/tradeportal or contact your local Qatar Airways Sales Representative





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